



**Board Meeting – Monday 10 February 2014**

**AGENDA**

**Meeting Opened At: 6.35pm**

**Present: Brenton Matters, Phil Turnbull, Mick Potter, Kerry Marsh**

**Apologies: Dan Marsh**

**Minutes of Previous Meeting: Board – Monday 9 December 2013 confirmed.**

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**Next Board Meeting to be held on Monday 17 March commencing at 6:30pm**



## **Business Arising From Minutes:**

### **BOARD MEMBERS ACTIVITY REPORTS**

#### **EX14.01.10.1. Portfolio Reports**

##### ***K Marsh – Sport Development***

(some items more general than portfolio related)

###### **SACSA – Port Wakefield**

Club seeking letter of support from MSA for proposed Speedway development near Port Wakefield

###### **Long Track - Coaching**

Discussion on potential coaching day by Paul Casslick and Jason Crump after the Long Track at Kapunda

###### **Sponsorship – link to riders**

Discussion on opportunity to have riders assist sponsors, through displays etc to improve value proposition.

###### **Clipsal – Ducati Owners Display**

Seeking assistance on what MSA can provide  
Ducati to contact GM during week.

##### ***M Potter – Facilities***

###### **ACUSA Park – Dirt Track**

Mick highlighted discussion he had with Dave Parker on potential improvements to ACUSA Park Dirt Track. Discussion on type of dolomite. GM highlighted similar discussion. Meeting to be arranged with Dave Parker and Brenton Matters + others at ACUSA Park to discuss.

##### ***Phil Turnbull – Speedway - Officials***

Results of Best Pairs – Junior Speedway Championships

Noise testing – GM further added that results confirmed difficulties in utilising 30m ride by methodology, with proposal to go to MA to review.

Drug Testing at u/21, u/16 Solo Champs.

Phil advised he would be an apology for next meeting due to undertaking West Coast Venue inspections. Brenton sought a verbal report from Phil as to issues raised by clubs during his trip.

Brenton also requested the Board be provided access to the venue reports, so it can see first hand whether the issues raised by MA relating to venues hold true in SA.

**Action: GM to provide copies of some venue inspections for Board information.**

## **EX14.01.10.2. CHAIRMANS ITEMS**

### **EX14.01.10.3. MA**

Discussion on recent decisions by MA Board

Key issues raised:

- Quad Commission re-appointment – no SCB input
- Decision to appoint a National Coaching Director against views of SCB's at Strategic Forum
- MA decision to close item on succession plan, without providing.
  - MSA to finalise its succession plan. GM outlined current structure is a deliberate approach to build up resources to achieve an improved succession when necessary

Discussion on ongoing need for SCB collaboration.

**Action: GM to finalise draft succession plan for consideration at next meeting  
GM to write to MA seeking a response on the items above.**

### **EX14.01.10.4. TBMP (10 minutes)**

GM provided update on the removal of equipment and handback of property to Coorong Council. Exchange of containers and miscellaneous items for toilet block. Partially done to assist ongoing operations of the site, but also due to no immediate need for the toilet, other items will be very beneficial.

Financial update – Dan Marsh has advised that most of the outstanding monies owed have been collected, with some items unlikely to be recovered. Minor levels of accounts still payable, with a final wind up expected shortly.

GM provided overview of discussions with Peregrine.

- Now operating as SA Motorsport Park
- DPA appears resolved to satisfaction of Peregrine/Council – subject to Minister approval
- Exchange of Contracts has been achieved
- Continue to work on what opportunities exist for motorcycling involvement or MSA input.

## **GENERAL MANAGERS ITEMS**

### **EX14.01.10.5. MSA Junior Development Facility - Wingfield**

(Former 3 Star Site)

Discussion on concept presented to Council. Submission provided for information.

Has been far more difficult than expected, but hopefully we are nearly at the point to gain control.

Key priorities of proposal include:

- Minikhana
- Junior Development (Coaching)
- Basic MX track - Novice ride venue
- Rider Training
- Club use

### **EX14.01.10.6. SA Government Election**

Discussion on priority lobby issues for MSA

- Off Road Strategy
  - Forest Access
  - Land options – planning consideration

- Facilities
  - Funding opportunities
  - Utility costs
- Quad Adventure Tours
  - Permit/registration

## **EX14.01.10.7. FINANCIAL REPORT**

2013 Year end figures, subject to adjustment.

January reports not available for meeting – GM to provide separately.

Positive start to year. Some costs not incurred as budgeted (MA insurance) and slight increase in licence numbers for January.

## **CORRESPONDENCE**

## **GENERAL BUSINESS**

### **EX14.01.10.8. Quads in SA**

Discussion on key aspects facing Quads in SA, and how to improve.

#### **Two Clubs**

The two quad clubs must learn to co-exist. The current feedback highlights that each club may be guilty of ‘undermining’ or at least bad mouthing the other. The result is that potential new members become disenchanted and therefore join neither.

GM cited that it appears they each need to determine what their offering to their members is, and then focus on delivering that. SA Quad Club have achieved a relationship with ASA that enables MX to be delivered to members. Quadriders SA appear to go from not wanting to do MX to then offering events, and indeed has been the mainstay of the SA ATV State Championships in recent years, despite some low number. MX is most likely a low priority for many members, or potential members, yet appears a main priority, and takes up much time especially given difficulty in accessing venues.

#### **Rules**

A common complaint is that rules have changed too much in Quads. Much of the reasoning for this is apportioned to the MA Quad Commission. Whilst there is a perception that there is too many rule changes, it is suggested that a more accurate representation is that a couple of key rule changes, have not been considered necessary nor logical at providing any benefit. Specifically issues with Junior Quad sizes from a couple of years ago, and the ever present 1300/1400mm Speedway width rule.

#### **Venue Access**

Access to MX tracks remains a difficult proposition, with many clubs openly denying quads the opportunity to hire their tracks due to costs and effort to re-instate after events.

Ongoing work needs to be done to ensure all parties understand the true impact of quads on MX tracks

#### **Adventure Tours**

GM raised issue of Quad/ATV adventure tourism, whereby vehicles are provided permit/registration to enable traversing on public roads, including national parks or similar.

This style of activity occurs in all other states (similar to the rec rego concept, however under tour conditions).

In SA it has been done, however issues have arisen with regard to the legality of any permit, and indeed will most likely put a stop to the issue of such permits, primarily being due to non-ADR compliant machines.

The opportunity is significant, with great tourism benefits.

#### **Quad Sports Manager**

Discussion on Mark Baker having been in the role for some years, and the normal practice of reviewing and where necessary seeking nominations from the affiliation.

GM highlighted benefits of Mark not being from either club, and aside from his position on the speedway width rule appears to deal with things in an even handed manner.

Board considered it an appropriate time to test the affiliation and seek nominations for the position.

Action: **Quad Adventure Tours to be added as an election issue – legislation to allow, under MSA permit**  
**Develop Strategies to address quad impact on MX tracks – consider mud flaps**  
**GM to call for nominations for Quad Sports Manager position**  
**GM to continue to work with both clubs to improve acceptance of each other**

### **EX14.01.10.9. Reliability Trials Supplementary Rules**

Discussion on rules for 2014.

GM highlighted that the rules are really glorified supplementary regulations, and therefore should be treated like all other disciplines, with approval in the Office.

Board highlighted the sensitivities of Reliability Trials, with road use etc, and raised concerns that additional scrutiny should be applied.

GM highlighted that safety is always a paramount importance, however the rules themselves are unlikely to mitigate any risk, nor most likely increase such.

It was agreed that rules to be approved by Operations Officer and General Manager, with escalation to the Board for concurrence should there be any doubt.

**Decision: GM and Operations Officer to approve Reliability Trials Rule Changes.**

### **EX14.01.10.10. Coaching - Permits**

Discussion on proposed change to Coaching Permit arrangements (see attached)

Driver for proposed change is to simplify process for club coaching, including reducing the impediment of cost. Also will provide clear method of delineating “commercial coaches” by utilising a price point method, as used in other states. Fees for Commercial Coaching have been set to encourage more commercial coaching, acknowledged as a great way for rider skill development and performance improvement.

**Decision: New Price structure/policy approved as follows:**

#### **Club Vs Commercial Coaching:**

- This determination between Club Coaching and Commercial/For Profit Coaching will be made based on prices that coaches charge for riders participating in their coaching sessions
  - Club Coaching = If \$50 or less than is charged
  - Commercial coaching = If greater than \$50 is charged

### Club Coaching:

- No permit fee will be charged
- No rider Levy charged
- No charge to coach or the club they are conducting the coaching for
- Reporting done the same as usual

### 3 Month Coaching Permit: free

- Only for club coaching
- Able to use this permit as many times as they like in this 3 month period
- Reporting must be submitted after each coaching event as usual

### 'Commercial' Coaching:

- \$165 flat rate for 1, 2 or 3 day coaching school events – where more than one coach is present
- Permits must always be applied for ahead of each coaching session
- Any more than 3 days \$300
- For Commercial Coaching of up to 3 riders, a permit fee of \$60 applies

***Please note 'commercial coaching' arrangements amended in March 2014.***

## **EX14.01.10.11. Partnership with Mortgage Broker**

Discussion on broker referral to membership

Broker offer of partial commission/fee payment to be returned to MSA

John Duncan attended to present concept to the board.

General discussion on the proposal.

- Provides a service to members
- Only returns if members take up loans through the service, which they would only do if in the market for and the offering represents value.
- Tracking of referrals and uptake will be important to see how well the initiative is working
- Will require some input from Dunartin and MSA to activate
- Determination on use of funds will be critical to ensure members receive the value
- Not locked in to any exclusivity

**Decision:            Approved to proceed to agreement with Dunartin Financial Services**

**Action:**            General Manager to formulise proposed **Motorcycling Support Fund** details for consideration at next meeting, prior to release to affiliation.

Ideas could include:

- Club Development – Event support, facility safety improvements
- Fallen/Injured/personal tragedy support – subject to not compromising any potential insurance obligations
- International rider/coach/official assistance

## **OTHER BUSINESS**

### **EX14.01.10.12. Riverland JMCC – Submission for Junior Nationals**

Overview of discussions to date.

Venue improvements – potential for waste water (purple) pipeline

SA Govt Grant – Lap Box

GM working with the club on its submission.

### **EX14.01.10.13. Murray Bridge MX Track**

Discussion on current issues relating to the Murray Bridge MX track, the MBSCC & MCC's ability to host the MX Nationals and the current lack of access to the venue either as a ride day, or for clubs to hire.

MBSCC & MCC has provided an expression of interest that it seeks MSA to distribute.

The proposal is a lease term, although the club requires any proponent to provide details of its proposal.

### **EX14.01.10.14. Sports Managers**

Discussion on all current Sports Manager's and the need for review and possible seeking of nominations to see if others have interest in performing the role.

Determined to review:

MX	August 2014
Enduro	August 2014
RR	August 2014
MotoTrials	August 2014
RT	August 2014
Dirt Track	August 2015
Speedway	August 2015

Call for nominations

Quads	March 2014
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### **EX14.01.10.15. Sponsorship**

Discussion on need for MSA to be better at articulating who we are, the offering we have and the value we can provide to potential sponsors.

GM shared recent proposal to Penrite Oils as corporate sponsor, including some event rights. No response as yet.

GM currently putting together a proposal for consideration for equipment hire companies etc.

It will be important for MSA to get better at capturing information about its riders, clubs and members, so that it can highlight the opportunities to sponsors.